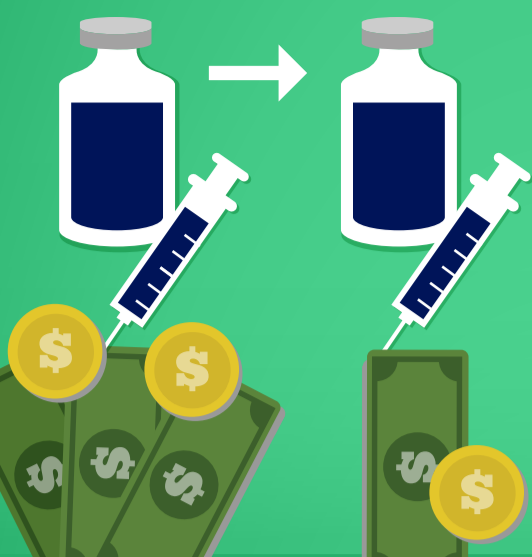


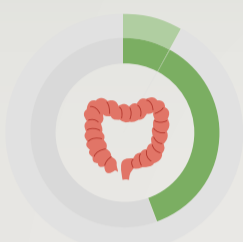
THE IMPACT OF COST-MOTIVATED SWITCHING

What happens when Medicare Part B patients' medications are switched for **financial reasons** instead of health reasons?



01

SWITCHING BEGETS SWITCHING.



CROHN'S DISEASE

8.1% of patients switched Part B drugs;
44.6% of these patients switched a second time



RHEUMATOID ARTHRITIS

9.9% of patients switched Part B drugs;
32.6% of these patients switched a second time



IMMUNODEFICIENCY

29.4% of patients switched Part B drugs;
46% of these patients switched a second time

02

CUT NOW, PAY LATER.



Rheumatoid arthritis patients who reduced upfront expenses by switching to a cheaper medication saw an increase in annual overall medical expenses of **\$6,254** to as much as **\$14,127**.

03

STABILITY SAVES.

Rheumatoid arthritis patients who were on the same treatment for 271 days or more had a yearly increase in payments of just **\$201**.

Patients not yet stabilized on a treatment saw higher yearly increases:

